

# ESENTIO AND LITERA FORM STRATEGIC PARTNERSHIP

**Global strategic consulting company teams with market leading software company to provide next generation firm intelligence solutions for the world's largest law firms.**

**Washington DC, 7th February, 2024** eSentio Technologies and Litera have announced the formation of a strategic partnership to provide comprehensive firm intelligence solutions for the largest global law firms.

“eSentio has always had a strong offering around what we term ‘Practice Solutions’,” commented Yvonne Dornic eSentio CEO, “This means the set of tools that lawyers use to improve the practice of law and encompasses those traditionally associated with Knowledge Management. We leverage our Knowledge Management Maturity Model to help frame a strategic portfolio of KM solutions to drive increasing maturity in those areas that are most important to each particular firm. One of the key findings from this year’s survey was the desire of firms to better leverage their ability to manage and locate matter experience within the firm. Forming this strategic partnership will allow eSentio to better assist firms in surfacing and leveraging their experience – which is, after all, their key asset.”

eSentio has, for some time, been a development partner of Litera’s, using that capability to drive deeper integration between Foundation and Enterprise Search solutions. eSentio have also used their deep understanding of data to ensure that the required data architecture is in place to effectively support Foundation. This move will allow eSentio to take end-to-end responsibility for the success of Foundation implementations.

Martin Metz, eSentio’s Chief Innovation Officer who leads Practice Solutions, commented “We are hugely excited to be able to both help firms get the most from their existing Foundation solution and bring the benefits of effective experience management to those firms who do not yet have it.”

Speaking about the new partnership Joe Combs, Litera’s Director of Global Channels, said.” Making a success of a product as far reaching and flexible as Foundation requires expertise in a number of related areas. I am delighted that eSentio will bring its extensive experience of data management, change management and its deep understanding of large global law firms to bear on new and existing Litera clients.” The two firms will collaborate to improve experience management in large law firms by leveraging Litera’s products for eSentio’s global client base, allowing their joint clients to more easily identify and leverage their prior experience. The strategic partnership will allow both firms to provide the best experience management capability in the market combining a leading-edge product with the strategic and implementation expertise necessary to leverage the solution to maximum efficiency.

This announcement deepens eSentio’s partnership with Litera across several strategic platforms, including Legal Work, Firm Performance and Firm Governance, where eSentio’s long-standing relationship with Prosperoware predates their acquisition by Litera.

## About eSentio

eSentio Technologies is a technology consulting and implementation firm that works with the world’s leading law firms and corporate legal departments to deliver strategic technology solutions. eSentio is committed to delivering candid, unbiased recommendations on the technologies that will best serve the specific needs of our clients’ firms. Law firms are service providers to their clients, and we believe that their technology investments should be based on how that service can best be provided. Our consultants work to ensure that our clients’ technology investments are based on sound business decisions, not just the intricacies of the technology. For More information visit [eSentio’s Website](#) or follow on [LinkedIn](#).

## About Litera

For more than 25 years, Litera has been at the forefront of legal technology innovation, expanding the impact and potential of what legal professionals can accomplish using industry leading AI and machine learning tools from the best minds in the business. The world’s largest law firms and corporate legal departments use Litera’s best-in-class ecosystem of legal technology to transform the way they win matters, review, analyze, and perfect contracts and other documents, and manage transactions. With more efficiency, productivity, and accuracy, Litera empowers legal professionals to do less busy work, and more of your life’s work. For more information about Litera visit [litera.com](#) or follow on [LinkedIn](#).